

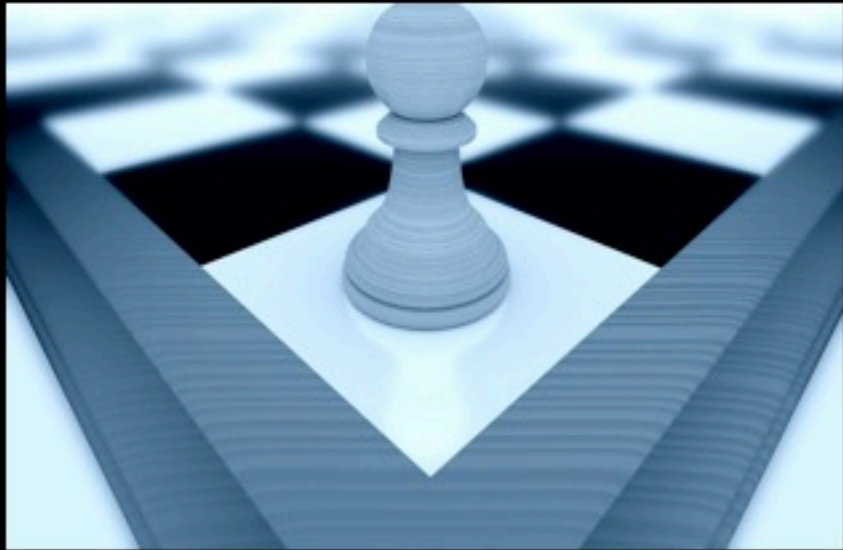
# Across Technology Offering

What we can do for you.

Peter Hinssen

Marc Vael





IT STRATEGY



IT TRANSFORMATION



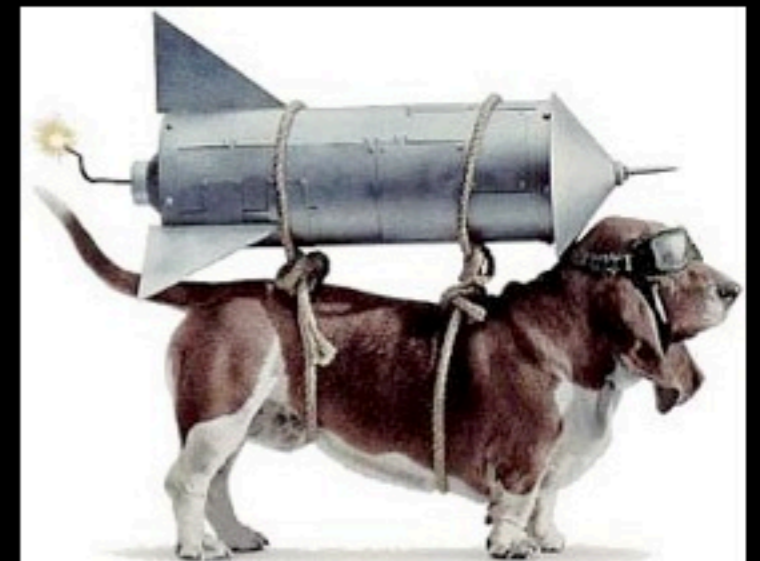
IT GOVERNANCE  
RISK COMPLIANCE



INFORMATION &  
KNOWLEDGE

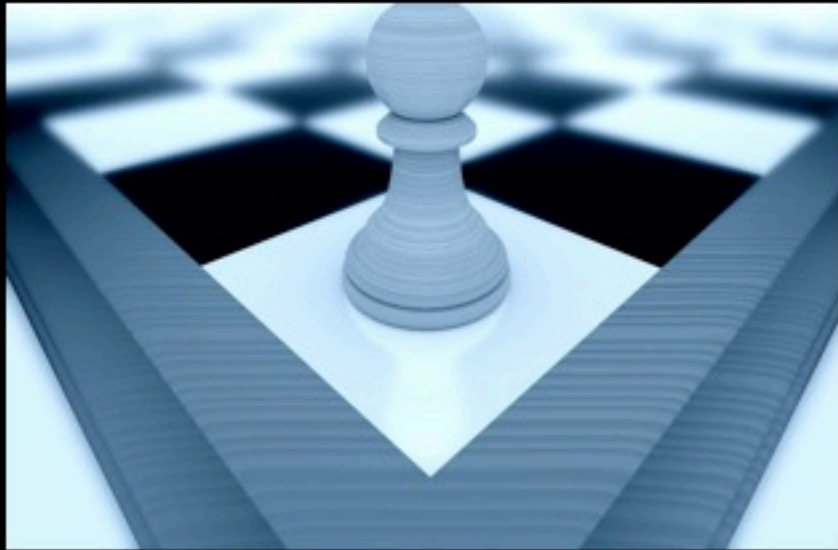


CXO  
COACHING



IT COMMUNICATION

# ACROSS TECHNOLOGY OVERVIEW



**IT STRATEGY**  
 HOW CAN IT MAKE A  
 DIFFERENCE?



**IT TRANSFORMATION**  
 HOW TO MAKE IT  
 EVOLVE FASTER?



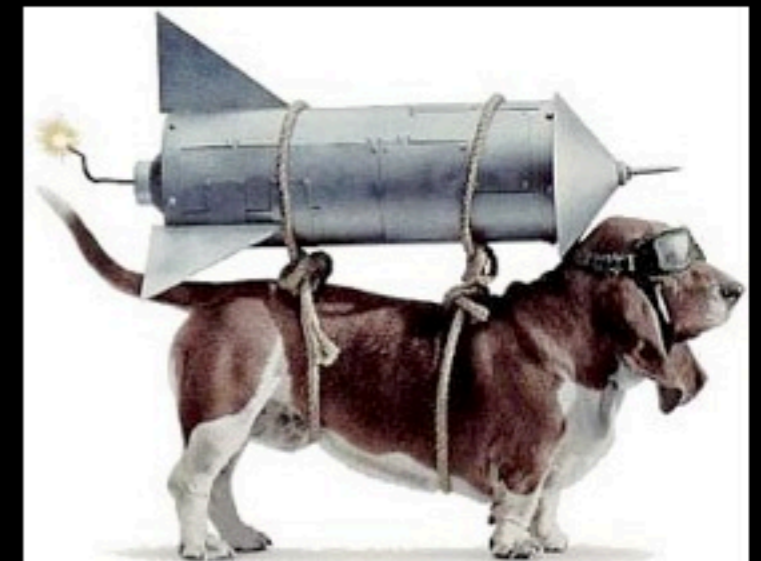
**IT GOVERNANCE**  
**RISK COMPLIANCE**  
 HOW TO MANAGE &  
 CONTROL IT?



**INFORMATION &  
 KNOWLEDGE**  
 HOW TO HANDLE  
 INFORMATION  
 BETTER?



**CXO COACHING**  
 HOW TO BUILD  
 LEADERS?

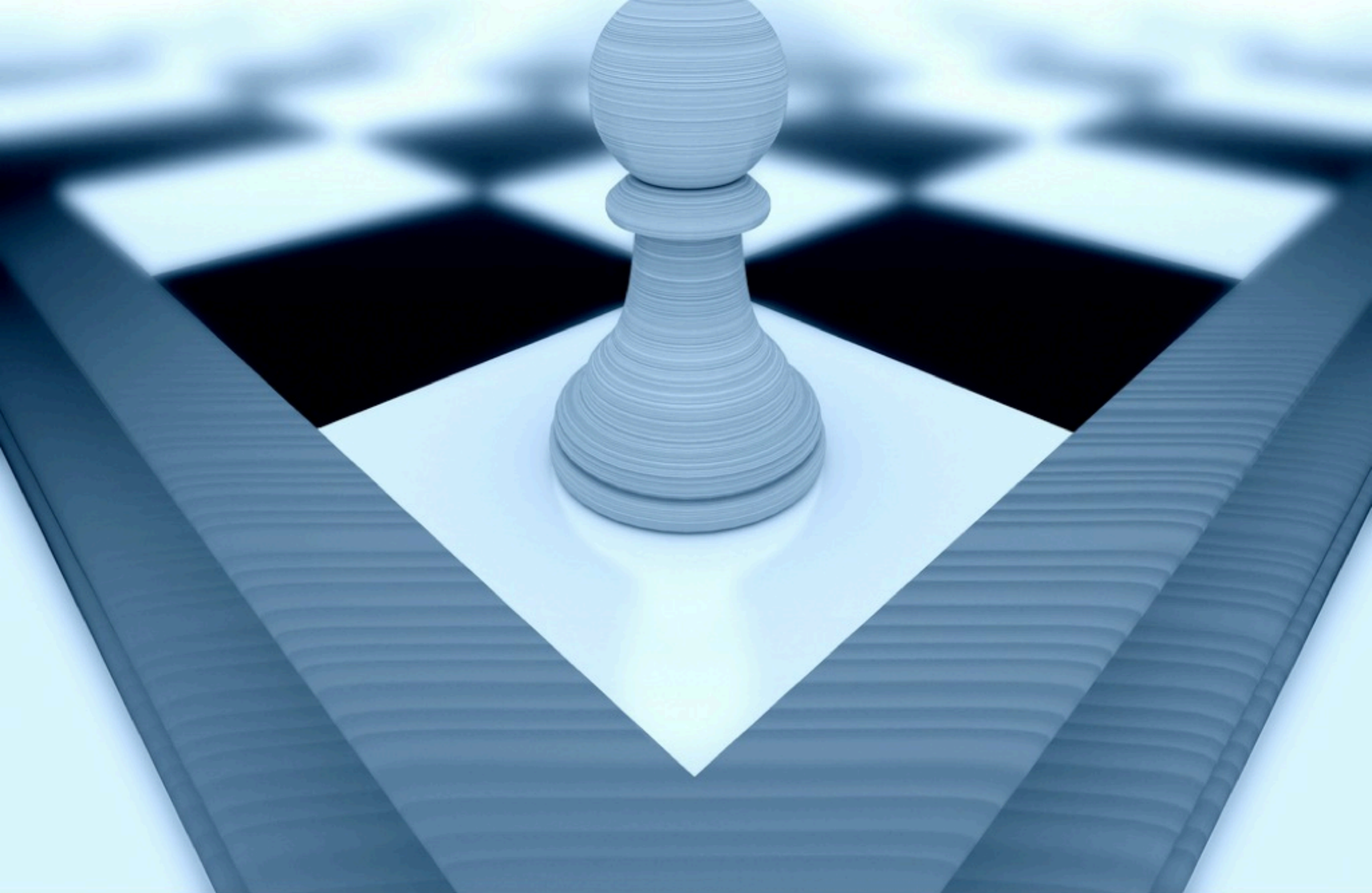


**IT COMMUNICATION**  
 HOW TO SELL IT  
 BETTER?

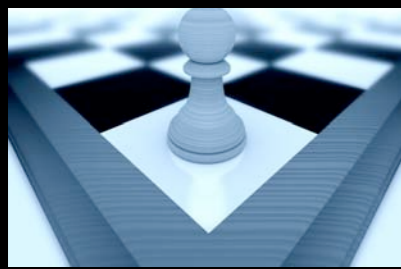
**ACROSS TECHNOLOGY  
 OVERVIEW**



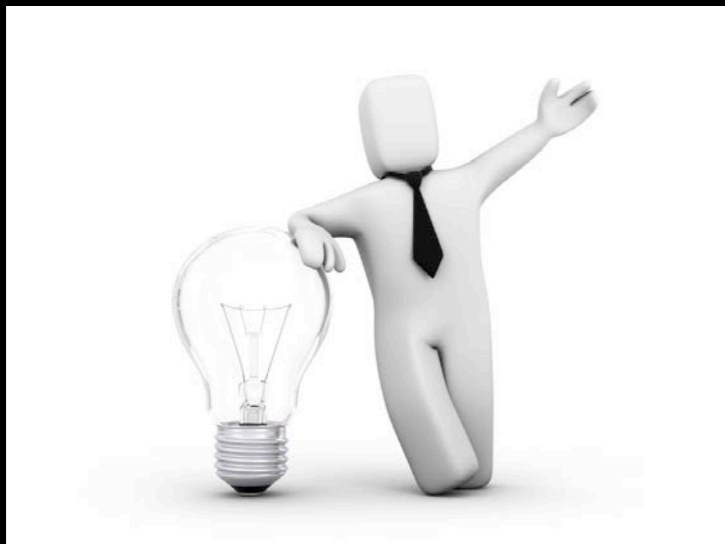
ACROSS TECHNOLOGY'S CORE MISSION  
**BUSINESS - IT FUSION**



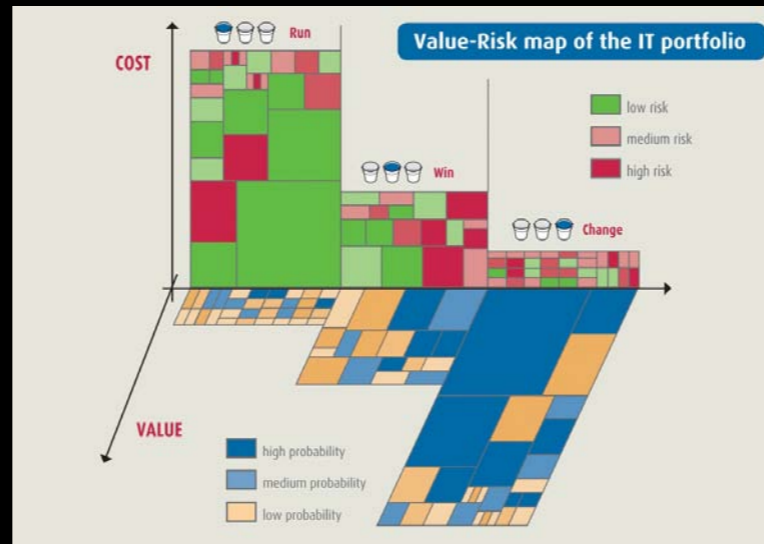
ACROSS TECHNOLOGY  
**IT STRATEGY**



# ACROSS TECHNOLOGY IT STRATEGY



## INNOVATION STRATEGY



## IT PORTFOLIO STRATEGY

Given that you have a limited amount of resources to spend, what should be the focus areas for Information Management ?

	Defensive	Offensive
<b>Compliance</b> • Rules • Regulations • Audit	<input type="checkbox"/>	<input type="checkbox"/>
<b>Control</b> • Process • Quality • Life cycle	<input type="checkbox"/>	<input type="checkbox"/>
<b>Archive</b> • Records • Long Storage • Fast Retrieval	<input type="checkbox"/>	<input type="checkbox"/>
	<b>Defensive TOTAL</b>	<b>Offensive TOTAL</b>

Score them from 6 (high) down to 1 (low) . Then add up.

**Speed**  
• Faster access  
• Faster cycles  
• Faster spread

**Sharing**  
• Collaboration  
• Less Silos  
• Transparency

**Intelligence**  
• Re-Use  
• Knowledge  
• Collective

## IT STRATEGY SCENARIO PLANNING



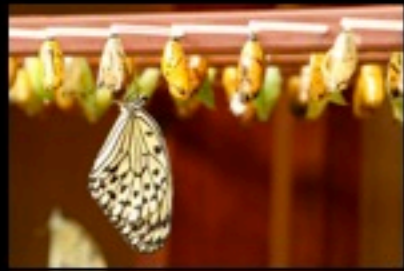
## PERFORMANCE VISION



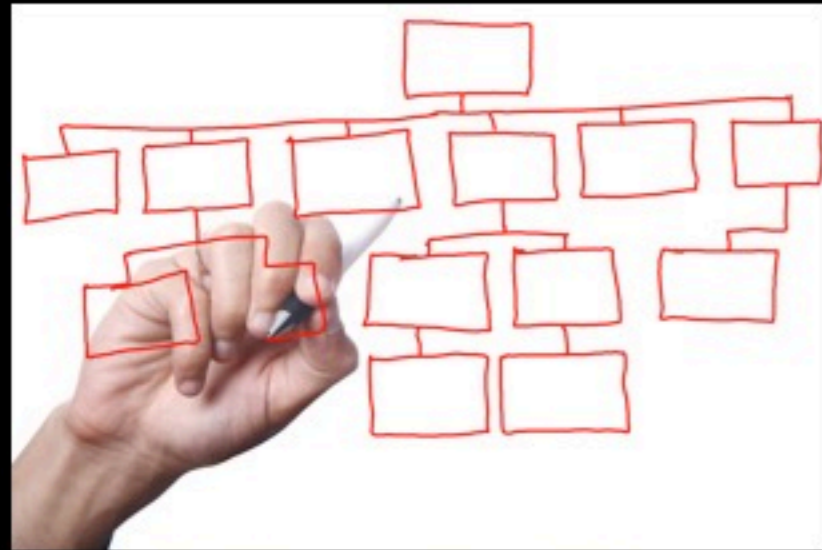
## SOURCING VISION



ACROSS TECHNOLOGY  
**IT TRANSFORMATION**



# ACROSS TECHNOLOGY IT TRANSFORMATION



ORGANIZATION  
(RE)DESIGN



HUMAN COMPETENCE  
MANAGEMENT



BUSINESS IT PROCESS  
DESIGN



BUSINESS IT CHANGE  
MANAGEMENT



ENTERPRISE  
ARCHITECTURE



ACROSS TECHNOLOGY

**IT GOVERNANCE RISK COMPLIANCE**



# ACROSS TECHNOLOGY IT GOVERNANCE RISK COMPLIANCE



GOVERNANCE OF  
ENTERPRISE IT



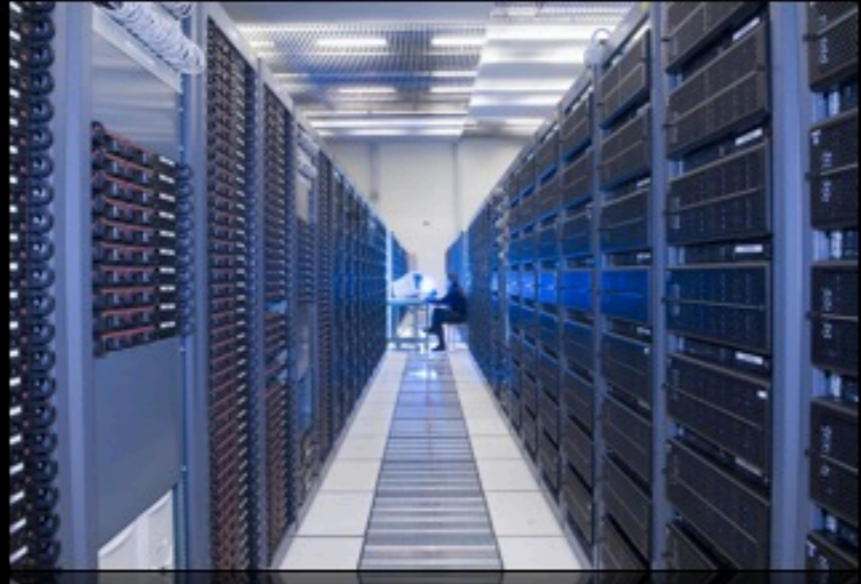
IT RISK  
MANAGEMENT



IT COMPLIANCE



INFORMATION  
SECURITY  
MANAGEMENT



BUSINESS  
CONTINUITY  
MANAGEMENT



IT AUDIT &  
CONTROLS



ACROSS TECHNOLOGY

# INFORMATION & KNOWLEDGE MANAGEMENT

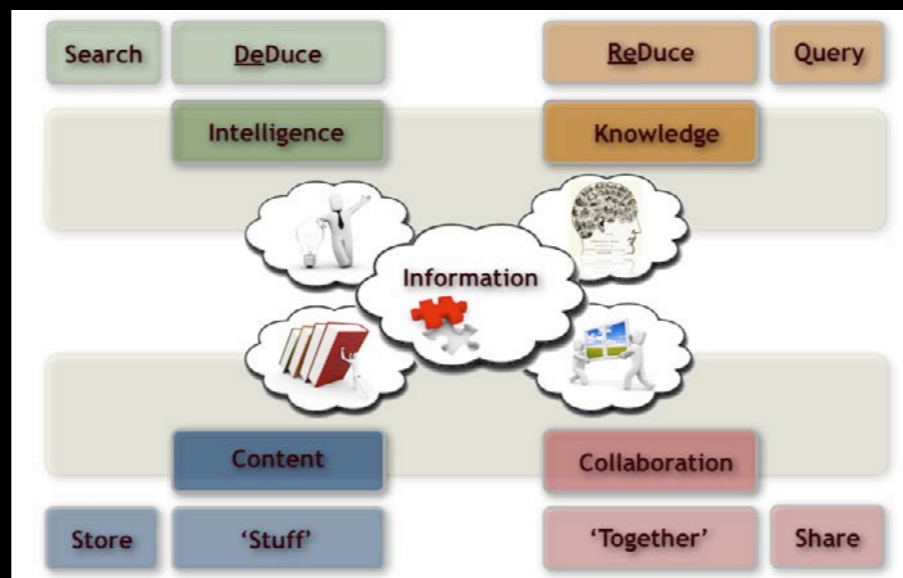
# ACROSS TECHNOLOGY INFORMATION & KNOWLEDGE MANAGEMENT



INTELLIGENCE



CONTENT  
MANAGEMENT



INFORMATION  
STRATEGY



KNOWLEDGE  
MANAGEMENT



COLLABORATION



ACROSS TECHNOLOGY  
**CXO COACHING**

# ACROSS TECHNOLOGY CXO COACHING



BOARD OF DIRECTORS  
EXECUTIVE COACHING



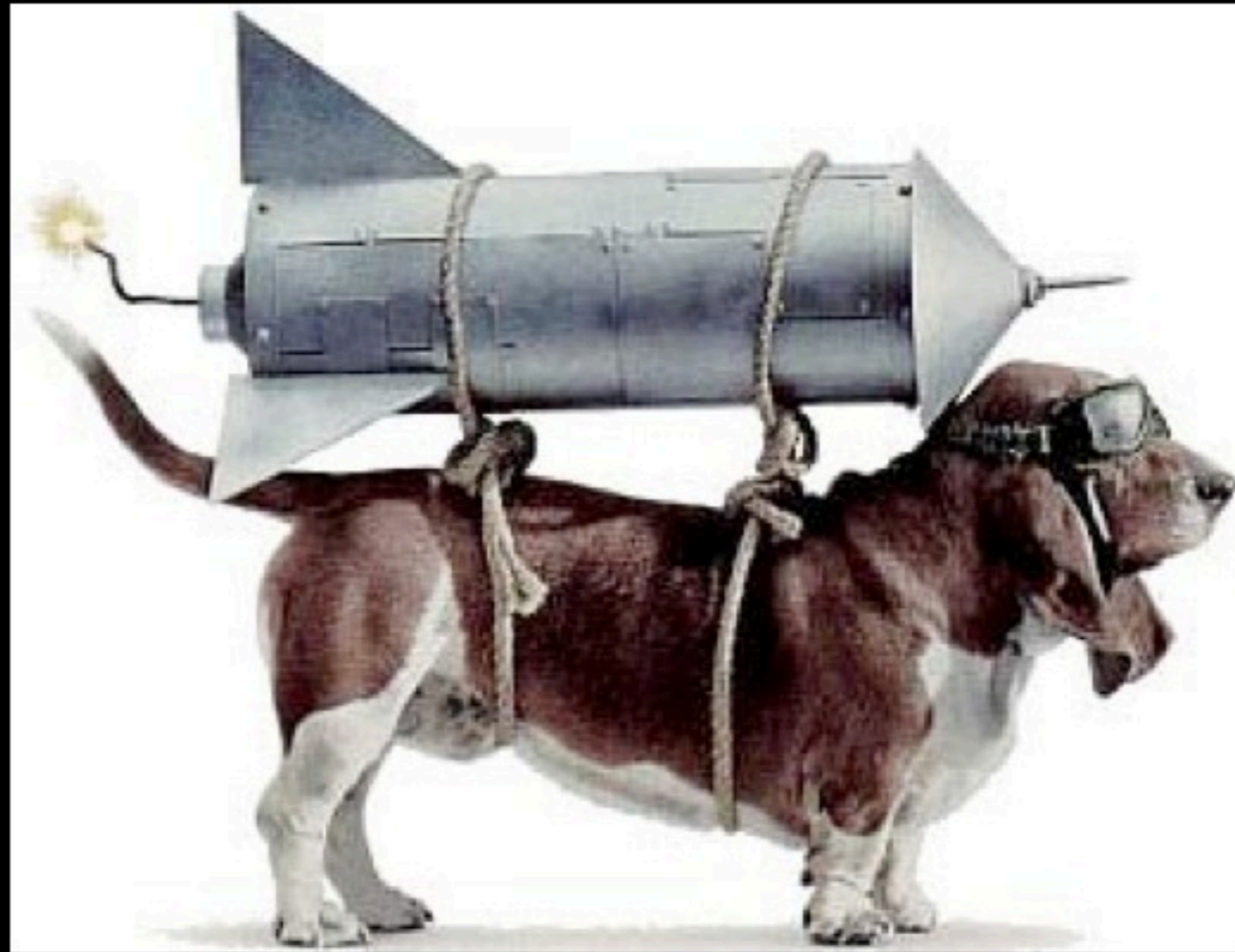
BUSINESS IT FUSION  
KEYNOTES



CIO COACHING

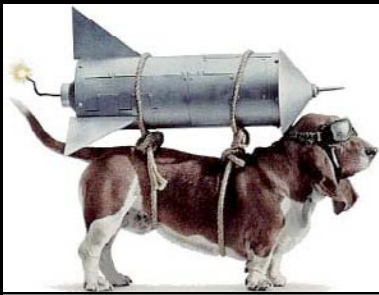


IT TEAM COACHING



ACROSS TECHNOLOGY

IT COMMUNICATIONS & MARKETING



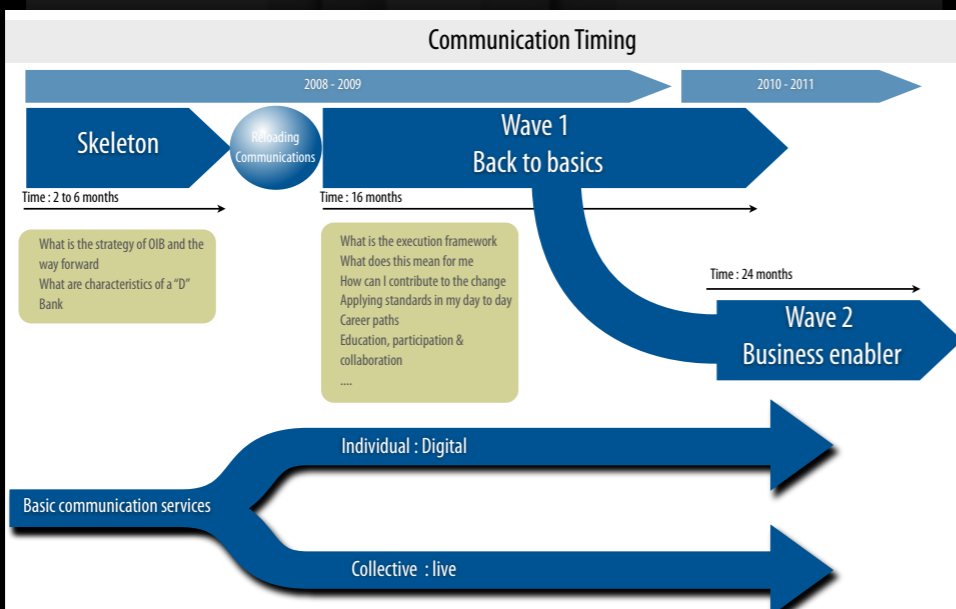
# ACROSS TECHNOLOGY IT COMMUNICATIONS & MARKETING



## IT COMMUNICATION & MARKETING



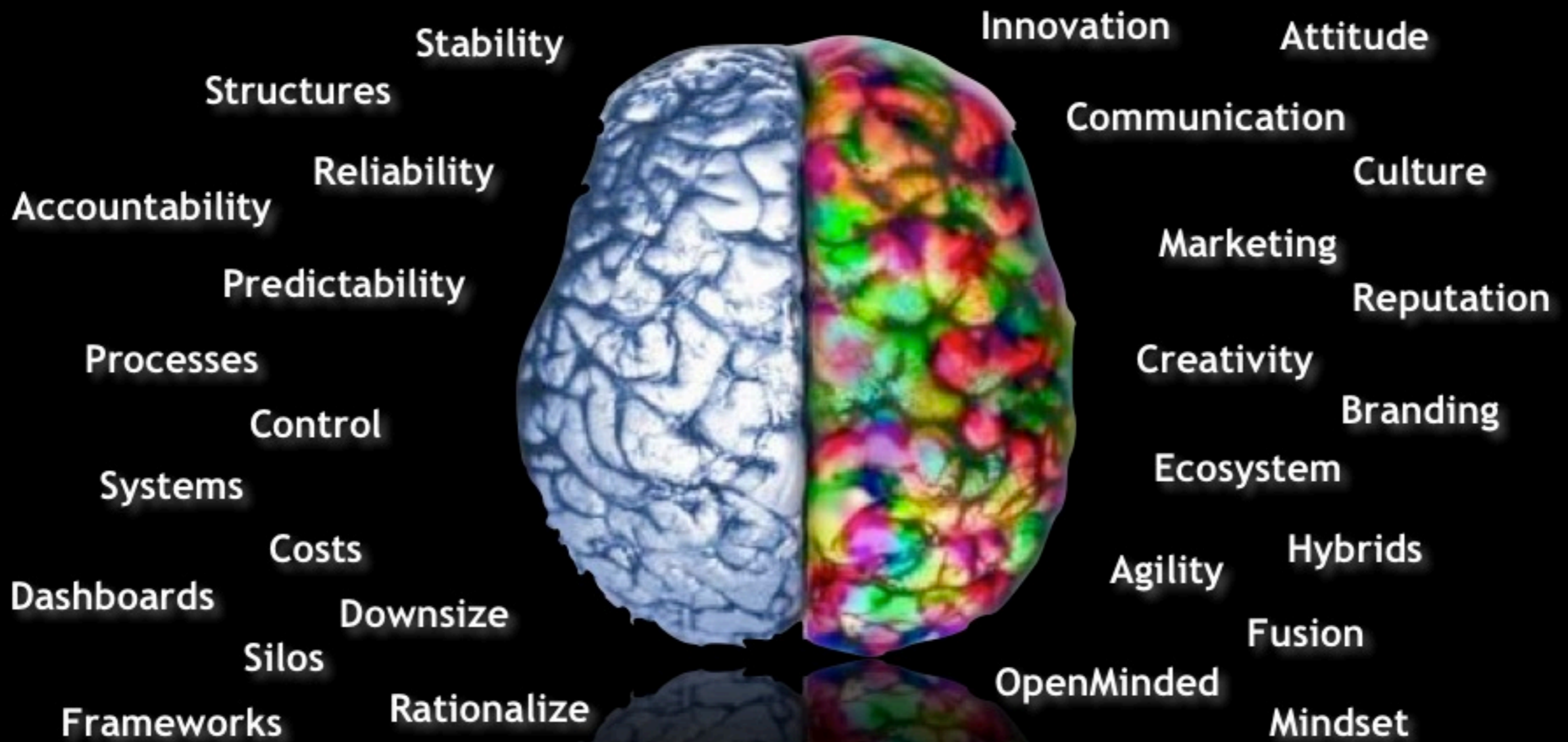
## IT (ANNUAL) REPORT



## IT PROJECT COMMUNICATION



## IT SERVICE CATALOG



ACROSS TECHNOLOGY  
**LEFT + RIGHT**

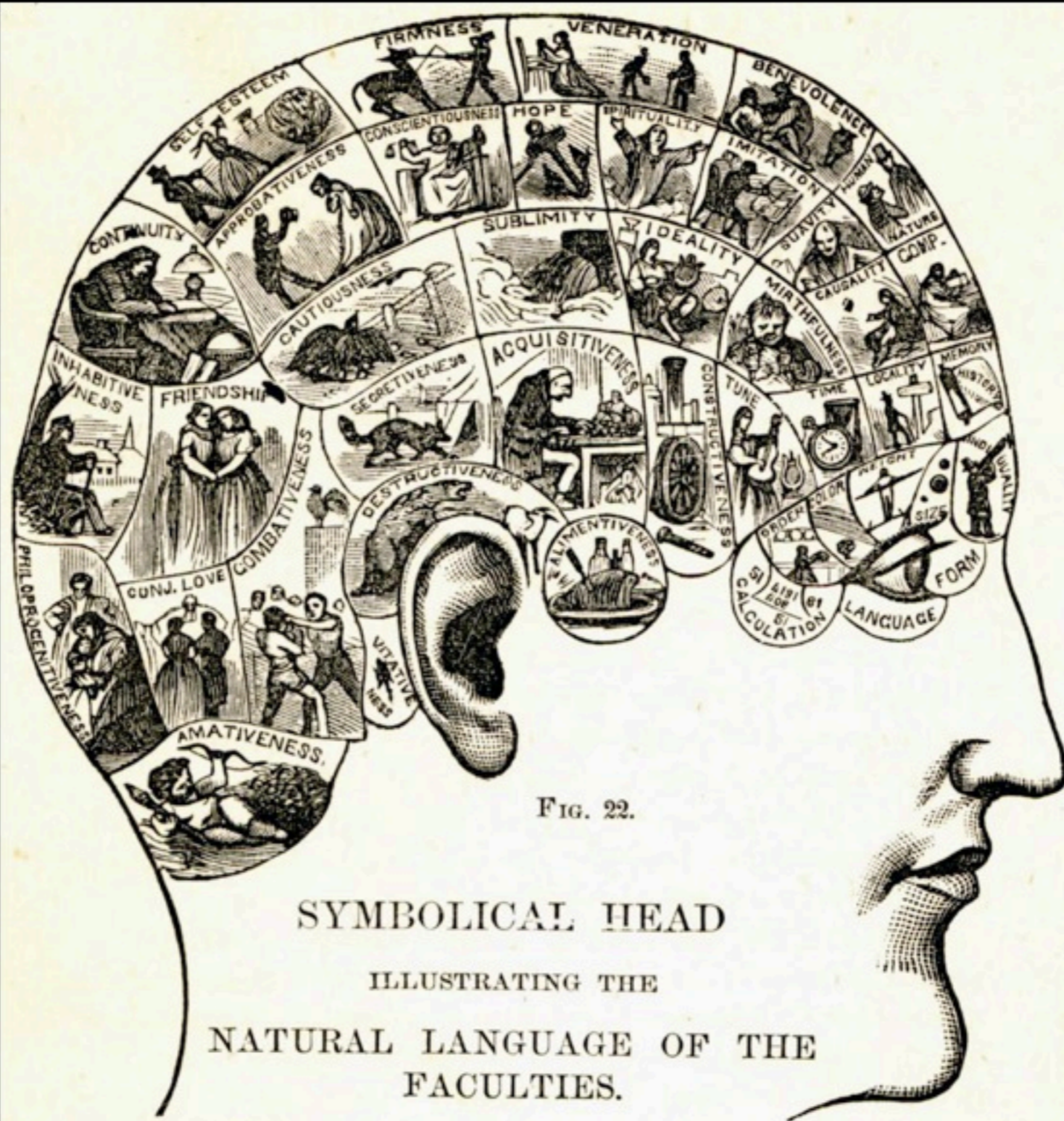


FIG. 22.

SYMBOLICAL HEAD

ILLUSTRATING THE  
NATURAL LANGUAGE OF THE  
FACULTIES.

EVOLUTION'S  
NATURAL LANGUAGE OF THE  
ACROSS TECHNOLOGY  
**YOUR PARTNER**

GETTING THE MESSAGE

ACROSS

